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EXECUTIVE SUMMARY

The 2014-2015 Operating Budget and Plan for Old Dominion University has been developed from the initiatives outlined in the University's Strategic Plan and the recent actions taken by the Governor and General Assembly during the 2014 session.

Budget actions taken by the Governor and General Assembly to address a projected revenue shortfall of \$1.5 billion removed all new general funds from higher education institutions and state agencies for the 2014-2016 biennium and the funding levels reverted to the 2012-2014 biennial appropriation.

Subsequently, the Commonwealth's anticipated shortfall increased to \$2.4 billion and additional budget reductions of \$881 million were necessary. Consequently, all state agencies and higher education institutions were required to submit budget reduction plans totaling 5 and 7 percent for fiscal years 2015 and 2016 respectively.

The General Assembly acknowledged the funding differences among the higher education institutions and enrolled House Bill 5010, which prorated the annual reduction target for Old Dominion University to \$2.2M or 2.1% for the 2014-2016 biennium.

The 2014-2015 Operating Budget and Plan includes \$6.7M in base funding for mandatory cost increases related to compensation & benefits, utilities, contractual obligations, leases, and the operation and maintenance of new facilities. Additional base funding is incorporated in support of faculty commitments in the Ophthalmic Technology Program in partnership with EVMS.

The 2014-2015 Operating Budget and Plan includes \$8.5M in one-time funding for critical operations and support functions that will further the strategic objectives of the University. These initiatives include operational support approximately \$1M in operational support for instruction and academic programs, \$650,000 for research initiatives, \$3.4M for technology infrastructure, security enhancements and campus building improvements, \$980,000 in support of recruitment and enrollment initiatives, as well as, investments in support of student life and retention.

A detailed listing of E&G funded initiatives is included on pages 27-28.

For Auxiliary Services budgets, the increases in student fees will be allocated to address increases in mandatory salary and health care benefit increases for auxiliary services and programs, increases in athletic and institutional scholarship costs, funding for student success and retention, Student Union and Student Recreation Center programs and operations, and operational, compliance and program enhancements for intercollegiate athletics. No state funds are received to support auxiliary service operations and no student fees are used to support any increased

CHAPTER 1 OVERVIEW OF THE 2014-2015 BUDGET PLANNING PROCESS

STRATEGIC PLAN

Through the University-wide strategic planning process, the University developed a vision statement, emphases, initiatives, objectives, and actions for the 2009-2014 Strategic Plan. The following six general strategic initiatives formed the basis of the plan.

- (1) Provide Students with the Tools to Succeed
- (2) Gain a National Reputation Through Key Academic Programs and Scholarship
- (3) Invest Strategically in Research to Spur Economic Growth
- (4) Enrich the Quality of Campus Life
- (5) Expand International Connections
- (6) Build Strong Civic and Community Partnerships

The University's Strategic Planning Committee conducted a review and update of the Strategic Plan progress. The Committee has gathered input from multiple constituencies, including the faculty, Board of Visitors, students, staff, and members of the external community. The principal themes of the 2009-2014 Strategic Plan are:

- 1. Enriching a student-centered culture on campus
- 2. Bolstering the University's position as a major metropolitan university in the southeastern United States; AND
- 3. Developing and expanding strategic partnerships with a wide range of educational, governments and corporate organizations.

The University's Strategic Plan for 2009-2014 provides the guideline on which the resource allocation decisions contained in the 2014-2015 Operating Budget and Plan were made.



ENROLLMENT TRENDS

The following chart portrays anticipated Fall 2014 headcount and student FTE data. Current projections and trends anticipate 2,600 new freshmen and 2,440 new transfer students.

PEER GROUP BENCHMARKS

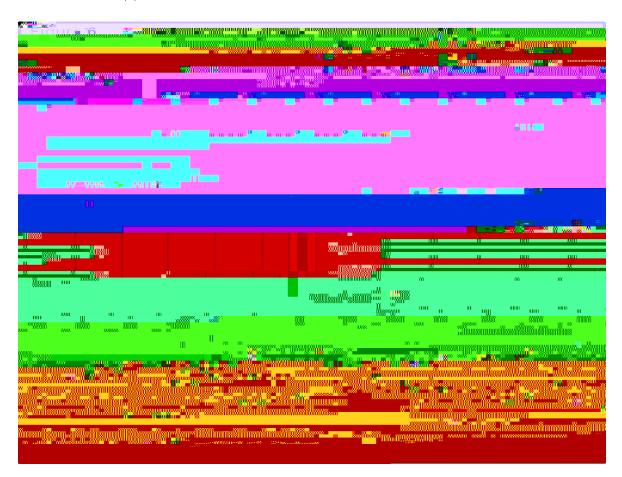
The following select charts from the National Center for Education Statistics are based on the latest peer group comparison data available (Fall 2012). Note: The instructional and research faculty category for Old Dominion University in the charts below does not include the the 29 instructional and research faculty positions approved in the 2012-2013 budget.

These particular charts demonstrate three themes about ODU relative to peer institutions.

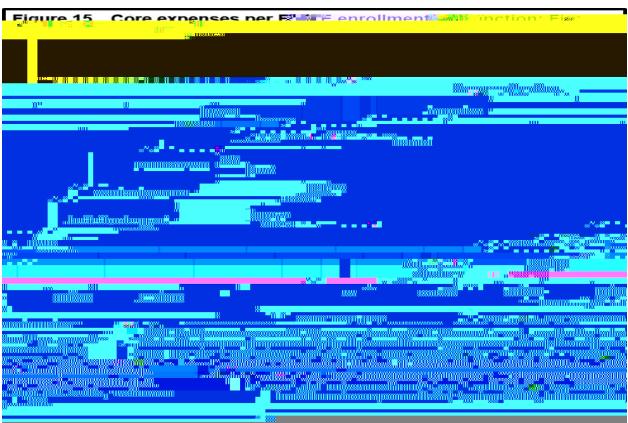
First, the percentage of our students on financial assistance is higher than our peer group.

Second, the University's staffing in support areas is 30 percent less than our peer group--an indicator of institutional efficiency.

Finally, the University's core expenditures for instruction and academic support represent over 90 percent of those of our peers while expenses for institutional support, student services and other core expenses average 83 percent for these other support areas.

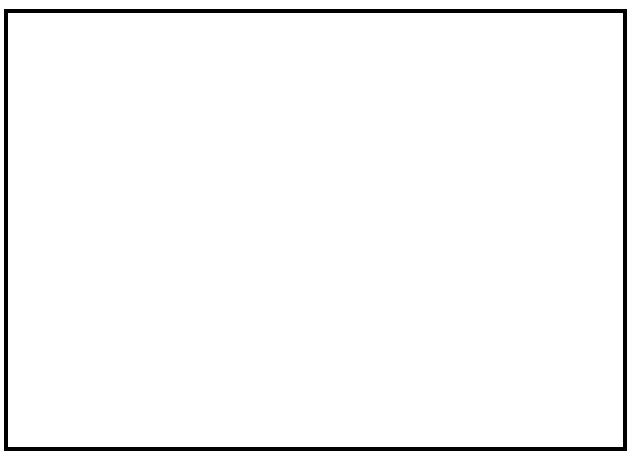


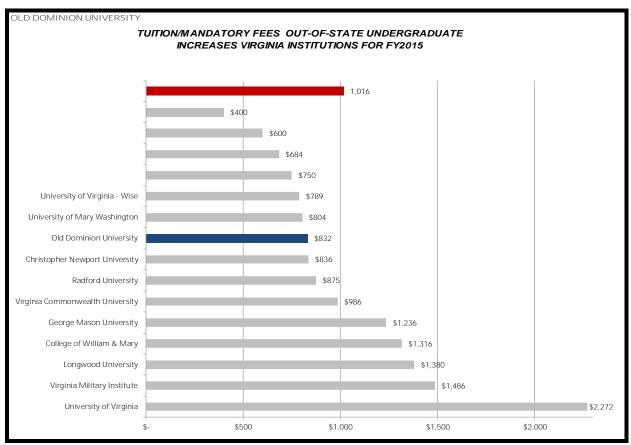


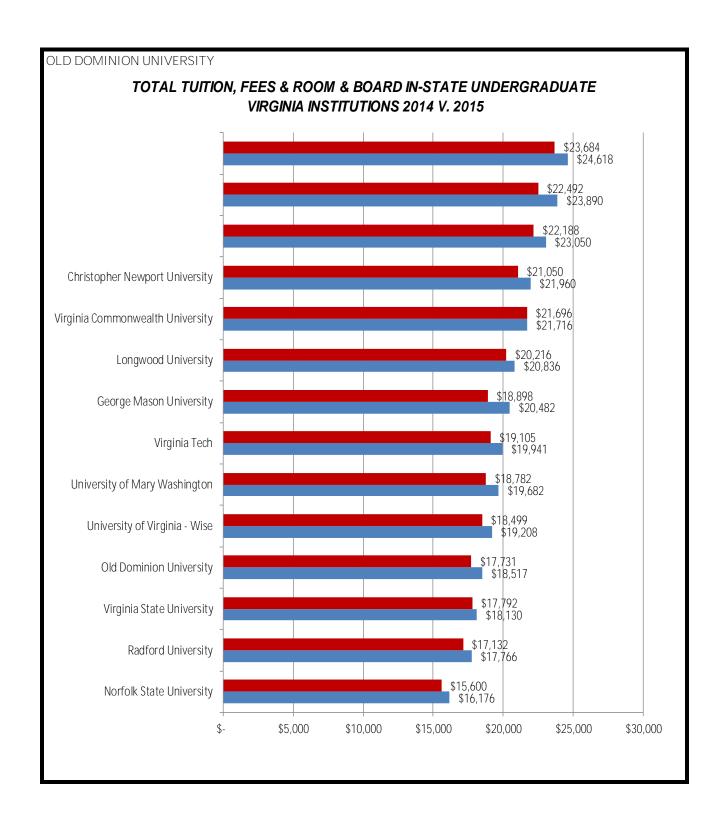


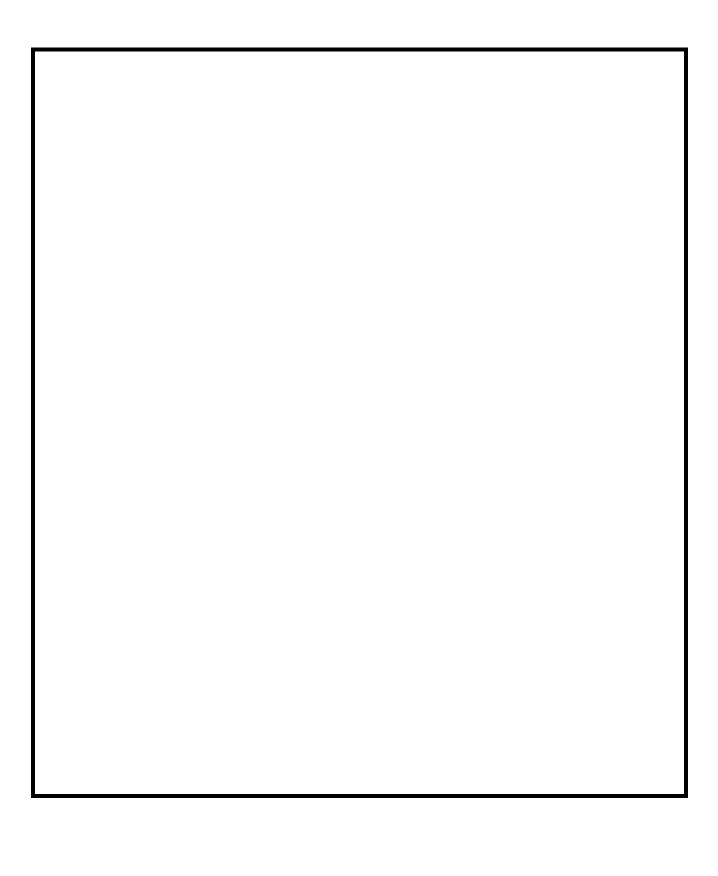
AFFORDABILITY I HISTORICAL COMPARISONS TO VIRGINIA UNIVERSITIES

The University monitors its cost structure particularly in comparison to other Virginia doctoral institutions. The University consistently has one of the lowest costs for full-time resident and nonresident undergraduate students. Ever mindful of this benchmark,









TUITION & FEE TRENDS



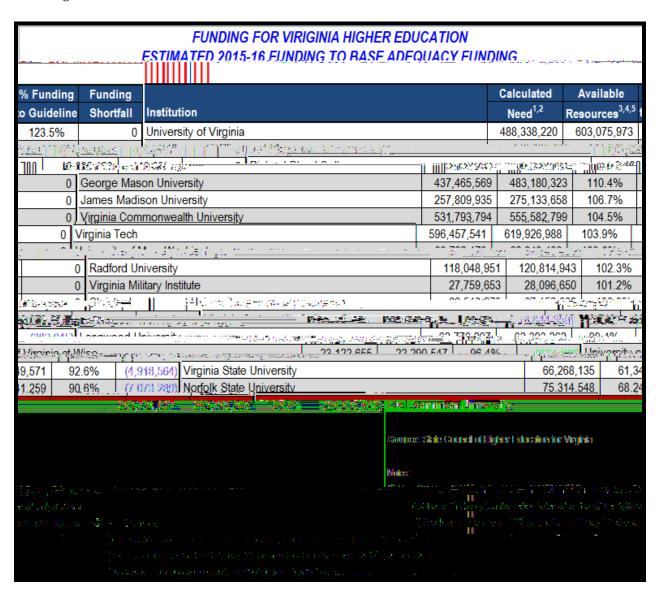
STATE (GENERAL) FUNDING PER IN-STATE STUDENT FTE

A preliminary analysis of 2014-2015 General Fund appropriations per in-state, full-time equivalent student reveals that Old Dominion University and George Mason University continue to receive less General Fund support than other doctoral institutions. The following analysis includes agency appropriations only. It does not include the student financial assistance.

The combined low tuition and General Fund support per in-state student FTE indicates

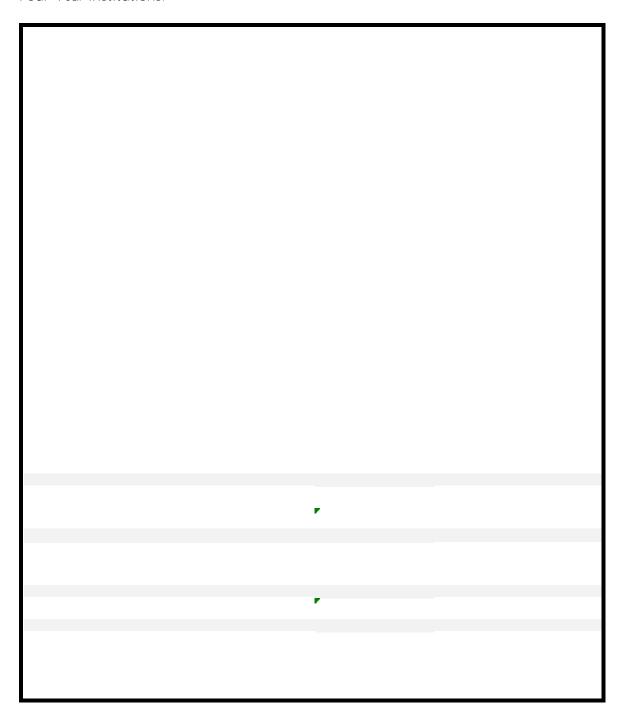
BASE ADEQUACY MODEL

Since 2001, the Base Adequacy model has been the Virginia public higher education benchmark to assess each institution's E&G funding in relation to a predictive model integrating numerous variables to determine a calculated resource requirement. Each institution's funding, compared to the predictive model, yields a percentage of base funding adequacy. Understandably, the model generates updates of relative calculated resource need based upon the most current data. The last iteration of the model with projected updates can be summarized below and demonstrates how ODU's base funding index continues to be the lowest in the state at 89.8%.



E&G EXPENDITURES PER ANNUAL FTE COMPARISON

The following table shows the Expenditures (less Research) per FTE Student. Old Dominion University's ratio of \$11,538 per FTE falls well below the overall average, followed only by Radford University, Christopher Newport University, Norfolk State University, as well as the Commonwealth's Two-Year institutions, Richard Bland and the Virginia Community College System. This comparison shows that Old Dominion University is the lowest of all the doctoral and research institutions and the majority of the comprehensive four-year institutions in its spending per student FTE. In 2012-2013 the University's E&G Appropriation would need to be increased nearly \$50 million to equal the average E&G expenditures per student FTE of the Four-Year institutions.



CHAPTER 2 FY2014-2016 ACTIONS OF THE GENERAL ASSEMBLY

This section highlights actions taken by the Governor and the General Assembly in the 2014 session regarding the University's General Fund and Nongeneral Fund appropriations for 2014-2015.

General Fund (State Appropriations)

Old Dominion University was originally in line to receive approximately \$15.0 million in additional General Funds in 2015 Budget, however, in light of adjusted revenue projections, the Biennial Budget was initially passed in June 2014 with level funding for Old Dominion University, plus a moderate central fund allocation to assist with mandatory cost increases. In September of this year, HB5010 was introduced requiring Old Dominion University to implement a \$2.2 million base decrease in general fund support.

Nongeneral Fund Tuition Appropriation

The University's Nongeneral Fund appropriation will increase by \$5.6 million to adjust for the 4.9% tuition and fee increase approved by the Board of Visitors at the June meeting. This funding will be used to offset increased costs in health care benefits, VRS contributions, and other benefit cost increases, as well as, the cost for the operation and maintenance of new facilities and other contractual cost increases.

Frank Reidy Center for Bioelectrics

A total of \$750,000 will continue to expand the research efforts at the Frank Reidy Center for Bioelectrics. The Center will use the funds to advance the research on the uses of electrical stimuli in the biomedical area to eliminate cancer cells and tumors without damaging healthy surrounding tissue, accelerate wound healing and efficiently deliver DNA vaccines. Non-biomedical areas of research will include reducing pollutants in exhaust and establishing effective ground penetrating radar.

Student Financial Assistance

State student financial assistance was originally in line to receive \$1.6 million of new funding, but as was the case with E&G, new funding was removed from the enrolled budget in June 2014, leaving level base funding of \$18.9 million. Student financial assistance was not impacted by the budget reductions implemented in September 2014.

Equipment Trust Fund

The 2014-2015 Equipment Trust Fund provides for allocations totaling \$64.2 million annually statewide to purchase technology and other equipment. Old Dominion's share of this allocation remains at approximately \$4.3 million in 2015. The funds will be used to support technological initiatives such as replacement of obsolete instructional

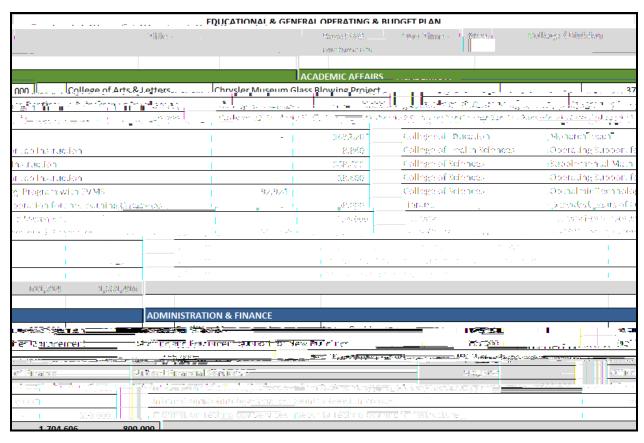
Maintenance Reserve Funds

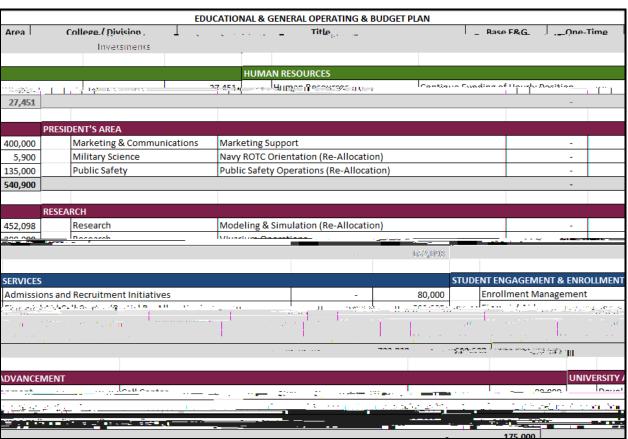
The amount of Maintenance Reserve funding has been a function of the Commonwealth's budget and the economy. These funds are used cover repair costs aimed at maintaining or extending the useful life of facilities, such as roofs, heating and cooling, and electrical systems. ODU's Maintenance Reserve allocation is \$1,952,035 in 2014-2015.

Capital Outlay Projects

The 2014-2016 biennial budget includes \$5.3 million in nongeneral fund authority for land acquisition, \$1.5 million in nongeneral fund authority for planning and preliminary design of a new football stadium, \$76.3 million in bond authority for the construction of new student housing, and \$78.6 million for the construction / replacement of the Webb University Center.

The E&G budget revenue mix the last ten years (2004-2005 to 2014-2015) is illustrated in





CENTRAL			
	Investment in Campus Building Improvements (Re-allocation)	-	2,417,977
	Funding for Mandatony Renefit Cost Increases	// 603 893	A Section of the

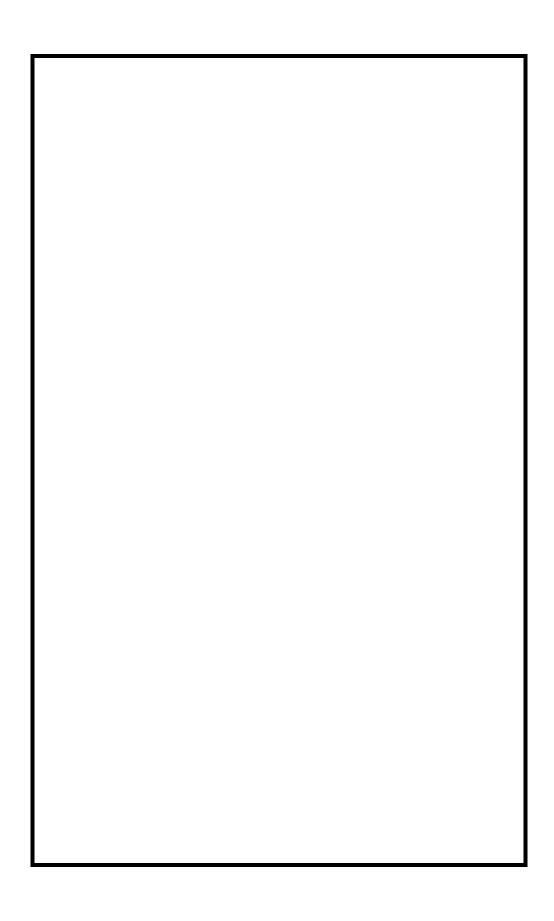
BUDGET REDUCTION STRATEGY

The following list highlights the budget reduction strategies implemented by the Univ1tz1ty to achieve the \$2.2M or 2.1% General Fund reduction target impl1mented in House Bill 5010. The Univ1tz1ty strategy 1mpmasized strategic reallocation of existing non-General Fund resourc1s, elimination of vacant poz1tions and minimal impact on instruction and academic support functions.



CHAPTER 5 2014-2015 AUXILIARY SERVICES PROGRAM PRIORITIES

The University's FY2014-2015 Auxiliary Services budget reflects a total addition of \$5 million to the Auxiliary Capital Reserve Fund for	.5



CHAPTER 6 UNIVERSITY REVENUE SUMMARY

The University receives revenue from a variety of sources. The following revenue sources are used in financial planning for higher education:

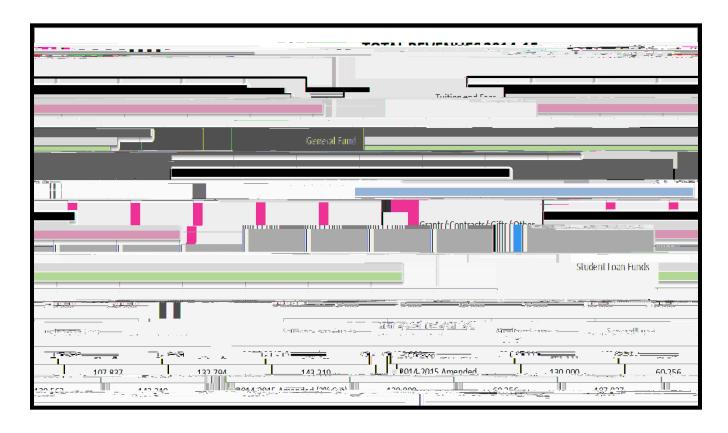
Educational and General Tuition and Fees Commonwealth Appropriations Grants/Contracts/Gifts Student Loan Funds Auxiliary Services Revenue

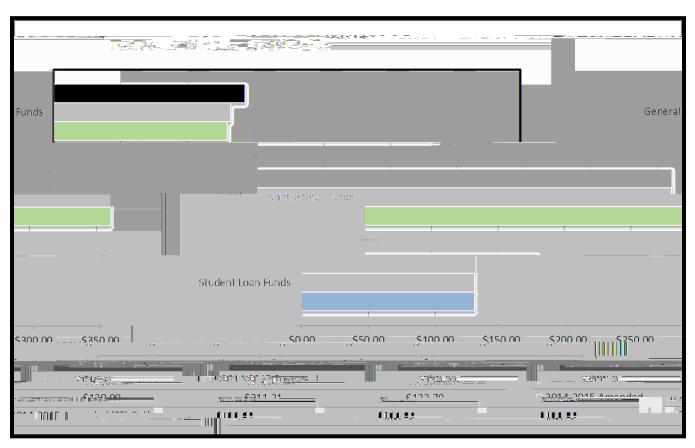
The following graphs summarize the sources of the University's revenue for 2014-2015.

Bar graph comparing 2014-2015 Original Approved Budget, Amended Budget, and Amended Budget with 2% Cut Total Revenues by major sources

Bar graph comparing 2014-2015 Original Approved Budget, Amended Budget, and Amended Budget with 2% Cut Total Revenues by General v. Nongeneral funding v. student loan funds.

Pie graph of 2014-2015 (Amended Budget with 2% Cut) Total Revenues by revenue fund source (Educational and General, Auxiliary, Grants/Contracts/Gifts, and Student Loan Funds revenue).

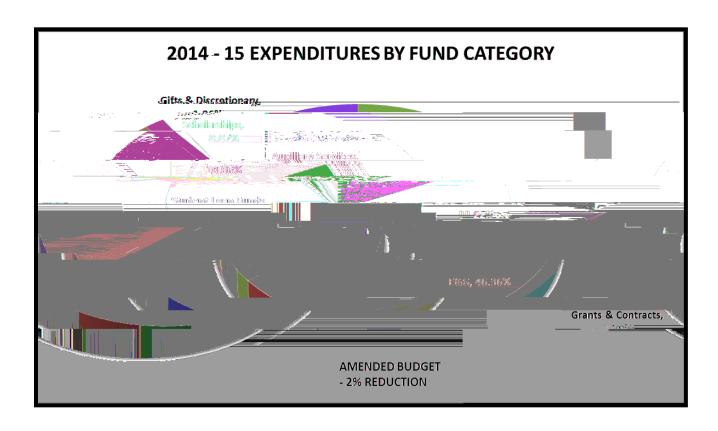


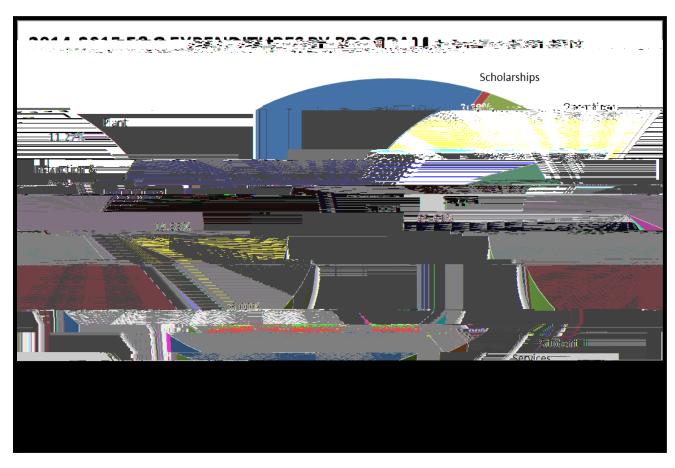


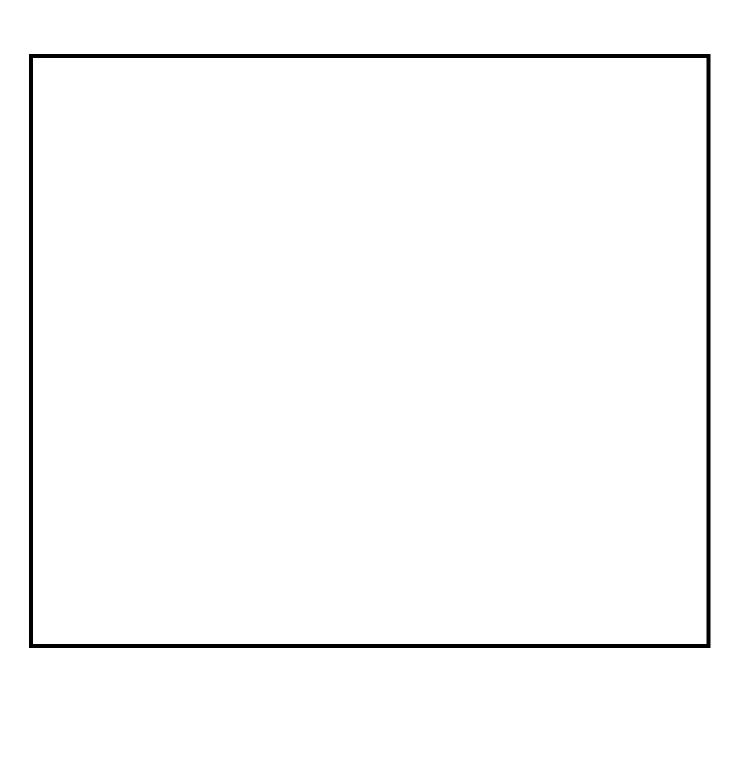
CHAPTER 7 UNIVERSITY EXPENDITURE SUMMARY

Old Dominion University utilizes the revenue that it receives to fund a variety of activities and programs. The following expenditure classifications used in higher education budgeting fall into the following major categories: Educational Programs, Auxiliary Services, Grants & Contracts, Gifts/Discretionary, Scholarships & Fellowships, and Student Loan Funds.

Educational and General Programs (E&G):







OLD DOMINION UNIVERSITY

REVENUES	A	2014-15 pproved dget Plan	Α	2014-15 mended dget Plan	E	2014-15 Amended Budget Plan 2% Cut
State General Funds	\$	143,781	\$	132,794	\$	130,563
Nongeneral Funds Student Tuition & Fees Grants, Contracts, & Gifts, Other	\$ \$	141,419 62.247	\$ \$	143,219 60,256	\$ \$	143,219 60,256
Auxiliary Enterprises	\$	107,837	\$	107,837	\$	107,837

### TABLE 3 AUXILIARY SERVICES SUMMARY (in thousands) 2014 APPROVED AUXILIARY PROGRAMS RESIDENCE HALLS Revenues Expense Net FOOD SERVICES Revenues Expense Net STUDENT SERVICES Revenues Expense Net STUDENT ATHLETICS Revenues Revenues SEXPENSE Net STUDENT ATHLETICS Revenues SEXPENSE Revenues SEXPENSE Net STUDENT ATHLETICS Revenues SEXPENSE SEXPENS	30,041
AUXILIARY PROGRAMS RESIDENCE HALLS	30,041
AUXILIARY PROGRAMS RESIDENCE HALLS	30,041
RESIDENCE HALLS \$ Revenues \$ Expense \$ FOOD SERVICES \$ Revenues \$ Expense \$ Net \$ STUDENT SERVICES \$ Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS \$ Revenues \$ Revenues \$	
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Expense \$ Net \$ FOOD SERVICES Revenues Expense \$ Net \$ STUDENT SERVICES \$ Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS \$ Revenues \$	
FOOD SERVICES Revenues	27,745
Revenues \$ Expense \$ Net \$ STUDENT SERVICES \$ Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS \$ Revenues \$	2,296
Revenues \$ Expense \$ Net \$ STUDENT SERVICES \$ Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS \$ Revenues \$	
Expense \$ Net \$ STUDENT SERVICES \$ Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS \$ Revenues \$	4,505
STUDENT SERVICES \$ Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS Revenues	3,036
Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS \$ Revenues \$	1,469
Revenues \$ Expense \$ Net \$ STUDENT ATHLETICS \$ Revenues \$	
Expense \$ Net \$ STUDENT ATHLETICS Revenues \$	10,696
Net \$ STUDENT ATHLETICS Revenues \$	10,793
Revenues \$	(97)
Revenues \$	
	37,070
Expense \$	36,365
Net \$	705
DOGUSTORS	
BOOKSTORE Revenues \$	650
Revenues \$ Expense \$	716
Net \$	(66)
	,
OTHER SERVICES (Parking,	
Va Beach Higher Ed Centers Constant Convocation Center	
Constant Convocation Center	
Revenues \$	24,873
Expense \$	23,595
Net \$	1,279
TOTAL AUXILIARY ENTERPRISES	
	107,837
	102,250
Net \$	5,587
Commitment to Auxiliary Capital Reserve	
Contributions to/(Use of) Fund Balance	5,587